



## Interviewing and questioning technique Course

### 5 Days Programme

#### The preparation:

- Previous information
- What is the purpose
- How, when by whom
- The environment

#### Types of interview:

- Covert
- Overt
- Conducted by authorized (police)
- Conducted by non authorized (privat investigator, security officer)

#### The setting:

- How to prepare the room
- The atmosphere
- Dressing

#### Facets of an interview:

- First impression (of both sides)
- Tactics of questioning
- How to use previous information and when
- How and when to write and what

#### The roll of emotions in an Interview:

- How to monitor emotion and why (both sides)
- How to control emotion and why (both sides)
- How to use emotion (both sides)

#### Non verbal language ( Body Language):

- Non verbal indications and their interpretation
- How and when to use non verbal language

#### Lie detection (a scientific outlook)

#### Indication of telling lies (based on academic researches)

#### The final stage:

- How to finish the interview
- Types of report

Training one on one (Including recording and analyzing)

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<i>Place:</i>	<i>Lugano / Milano</i>
<i>Number of place available:</i>	<i>15</i>
<i>Price:</i>	<i>€ 900,00</i>

*Price include all material and final **certificate of attendance**, doesn't include hotel , accomodation and travel fees.*

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